

# Summit Builders of Florida, Inc.

By Lesley Boyd

South Florida is brimming with myriad luxury home builders, each competing for the same diminishing group of buyers. Unlike many of its competitors who have shuddered in direct correlation to the housing market slump, Summit Builders of Florida, Inc. has not only maintained its impeccable reputation for quality craftsmanship, but has flourished and grown over the past few years. Relying on company ideals of strict attention to detail, unparalleled personal interaction, unflappable integrity and conservatively sound fiscal policies, Summit Builders of Florida has gained an excellent reputation not only with its extensive roster of clients, but also within the construction industry itself.

“Armed with extensive knowledge about the luxury-home market, including Florida-specific codes, we offer our customers

a wealth of insight into building their dream homes,” says Scott Godoy, President and owner of Summit Builders of Florida. “Not only do we have a strong in-house team, but we also partner with some of the most highly regarded subcontractors in the area to ensure a positive overall experience and keep our commitment to top-quality end results.”

Over the past two decades, Summit Builders of Florida has completed some of the most unique luxury homes in Broward and Palm Beach counties in premier, deep-water locations such as Las Olas Isles, Rio Vista, Sunrise Intracoastal, Coral Ridge Country Club, Lighthouse Point and Boca Raton. A design-build expert with an architectural and artistic background, Godoy and his company boast over 100 years

**Roof by Tim Graboski Roofing, Delray Beach, FL; all electrical work by Energized Electrical, Davie, FL; elevators by Ballard Elevator, Deerfield Beach, FL. Other subcontractors of Summit Builders of Florida, Inc. include Royal Palm Aluminum, Boynton Beach, FL, and Construction Services and Consultants, Delray Beach, FL.**



PHOTO BY MICHAEL WALL



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Interior design by P & H Interiors, Coral Springs, FL

of combined experience, which is drawn upon to meet and exceed customer expectations and demands. A fiscally sound company, Summit Builders of Florida operates with a zero-debt policy and pays all of its bills promptly, resulting in a solid repertoire of ongoing projects and interest from the area's top subcontractors in securing a place on the Summit Builders of Florida team.

Headquartered in Lighthouse Point, FL, Summit Builders of Florida completes an average of six new construction projects per year ranging in value from approximately \$1 to \$12 million. Thus far in 2010, the company already have five projects in the ground and three planned starts. Although its primary source of business is designing and building upscale custom homes for clients, Summit Builders of Florida also builds upscale custom homes for speculation on its own properties.

## DESIGN-BUILD PROCESS

Unlike large-scale, high-volume builders who have to conform to strict building specifications, custom builders such as Summit

Builders of Florida work together with buyers to create unique homes of their dreams. Custom building requires a great deal of creativity to design a space that not only is functional for the client's lifestyle needs, but also unique in its overall look and feel.

As no two custom home buyers are the same, Summit Builders of Florida meets with each one individually to determine his or

## Customer Feedback

"Your immediate response to details of any nature long after the original job was complete defines you as the best in your line of business!"

— David and Gunilla Lane

"We wouldn't think of recommending anyone but you to build a house! Thank you for exceeding our expectations."

— Harold and Suzy Bennett, Bennett Auto Supply

"We never had to worry about building our home while living in another state. Your attention to detail and concern for quality in building our home will stand the test of time."

— Charles and Tricia Salebra



All electrical work by Energize Electrical; all appliances by Dan Dolbee

Floors by Flor Source



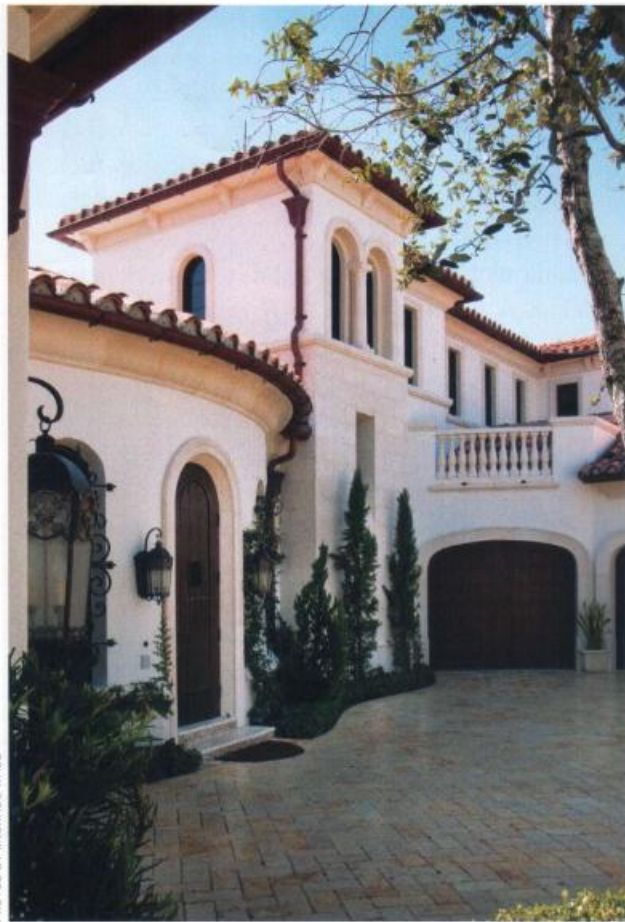
PHOTOS BY MICHAEL WALL

her ultimate goals for the home. Some clients need more design guidance throughout the entire process, while others know exactly what they want and can verbalize their likes and dislikes easily to the building team. Unlike many other custom builders, Summit Builders of Florida walks each buyer through the entire process, and Godoy offers his personal assistance to alleviate undue stress on the clients.

Summit Builders of Florida and its team work in tandem with clients from day one. Their expertise ranges from helping scout locations and finding ideal areas on which to build for their clients, to creating unique designs and offering innovative solutions tailored to fit specific budget and lifestyle demands.

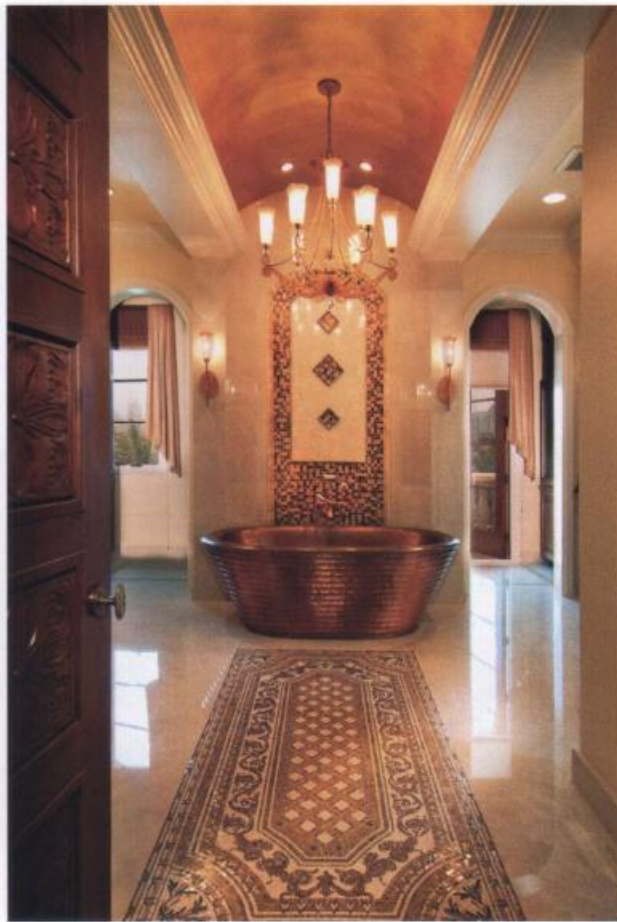
“Over the years, we have gotten our design-build process down to a science,” mentions Godoy. “We meet with our clients to tailor plans to fit their exact needs and wants in a home. Almost unheard of in our industry, our average build takes just over a year to complete from initial design through plans, permitting, construction, finish and details.”

Summit Builders of Florida is also well-versed in all available green products and procedures and attempts to incorporate them in all projects it builds. The company educates its clients about these products and procedures, so they can make sound decisions when selecting which products to use in their new homes.



PHOTOS BY MICHAEL WALL

Ramon gold pavers by Stone Connection



Interior design by P & H Interiors, Coral Springs, FL

## SUBCONTRACTORS

As a small, family-run company, Summit Builders of Florida relies heavily on its subcontractors and vendors and, therefore, only partners with the area's pre-eminent architects, interior designers, subcontractors and vendors.

"We pride ourselves on the reliability of our subcontractors, many of whom have been working with us for over 15 years," states Godoy. "We ensure that we work with only like-minded subcontractors who demand top quality from their employees as we do. We ensure that every building product used is of the highest quality and hold our subcontractors to the same uncompromised standard."

Every subcontractor and vendor who works with Summit Builders of Florida is subjected to a rigorous review of credentials, abilities and standards before he or she is welcomed to the Summit Builders of Florida team. Holding subcontractors to the same strict standards as its own team, Summit Builders of Florida is able to run a "tight ship" throughout the design-build process, ensuring costs are kept down for its clients and that any and all warranty work is completed quickly and professionally.

"We have been quite fortunate to stay busy during these economic

times because of the way we run our business and how we treat our clients," states Godoy. "Recognizing this, our subcontractors dedicate themselves completely to our clients and projects, making sure not to jeopardize being awarded future work from us."

## IN CLOSING

"Our dedication to each project does not end after the final walk through," states Godoy. "We provide unparalleled customer service long after our clients move in through what we affectionately call the 'Summit Eternal Warranty.' We believe so strongly in our product that we essentially provide each client with a blanket warranty, covering all aspects of our workmanship for as long as the home is occupied."

Relying on numerous repeat customers and word of mouth referrals, Summit Builders of Florida is dedicated to developing business in the most desirable Fort Lauderdale and Lighthouse Point deep-water communities and continues to maintain its reputation as one of the area's premier custom-estate builders.

*For more information about Summit Builders of Florida, please contact the team at (954) 941-8261, or e-mail [summitbuildersfl@bellsouth.net](mailto:summitbuildersfl@bellsouth.net). ■*